

Dr. Neeraj Sharma (125) 6/12/2022

R. No. ....

**National Institute of Technology, Hamirpur (HP)**  
**MBA**

**Branch: MBA**  
**Course Name: Personality Development & Leadership**  
**Time: 03 Hours**

**Semester : Third**  
**Course Code: MB-701**  
**Maximum Marks: 50**

**PART-A**

*Note: Attempt all questions - Two Marks Each*

(10 Marks)

Q1. Attempt all the question given below:

- (i) Differentiate between team and groups
- (ii) What is Personality?
- (iii) Discuss Trait theory of Leadership.
- (iv) Differentiate between group think and group shift.
- (v) How training is different from development? Discuss.

**PART-B**

*Note: Attempt all questions Three Marks Each*

(06 Marks)

- Q2. Discuss the various types of leadership styles with example.  
Q3. Define leadership behavioral Theory with example.

**PART-C**

*Note: Attempt all questions - Four Marks Each*

(04 Marks)

- Q4. Differentiate between transactional leaders and transformational leaders with example.

**PART-D**

*Note: Attempt all questions- Six Marks Each*

(30 Marks)

- Q5. What is Managerial grid? Explain its dimensions.  
Q6. What is Johari window? Explain its applications in organizational settings.  
Q7. Define Training Needs Assessment? What are the benefits of a Training Needs Assessment?  
Q8. What is a group? Explain various stages of group formation with example.  
Q9. What is MBT? According to this theory you find yourself in which combination discuss.