

National Institute of Technology, Hamirpur (HP)

MBA

Branch : MBA

Course Name: Personality Development & Leadership

Time: 02 Hours

Semester : Third

Course Code : MB-701

Maximum Marks: 50

PART-A

Note: Attempt all questions Two Marks Each

(10 Marks)

1. Differentiate between coaching and Mentoring
2. What is the role of personality to get a dream job?
3. Difference between Team and Groups.
4. Discuss behavioral theory of Leadership.
5. Explain three types of Training Needs analysis.

PART-B

Note: Attempt all questions Three Marks Each(06 Marks)

1. What is the difference between group discussion and a debate?
2. Define leadership Trait Theory with example.

PART-C

Note: Attempt all questions Four Marks Each

(04 Marks)

1. Discuss any three off the job Training methodsö with the help of example.

PART-D

Note: Attempt all questions Six Marks Each

(30 Marks)

1. Define Leadership and various types of leadership styles.
2. What is Johari window? Explain its applications in organizational settings.
3. What is Training? Explain on the job training methodsö with example.
4. Define Training Needs Assessment?What are the benefits of a Training Needs Assessment?
5. What is a group? Explain various stages of group formation with example.